**Networking Profile**

#  Abraham LINCOLN

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MBA INSEAD French & English

Ecole Centrale Paris

50 years old

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*Objective:*

Director M&A Corporate Development (international industrial group)

*Short description (easy to be cut and pasted by someone willing to introduce you to another contact)*

Leveraging my dual background (engineering & INSEAD) as well as my 25 year experience, I advised heavy duty industry groups in M&A and capital development.

*Key competencies and values:*

* Manage development projects (analyse, execute, implement)
* Run M&A and strategic alliances projects
* Financial controler
* Information systems.
* People management

*Professional experience*

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| --- | --- |
| 2015-2019 | Interim management and consulting (industrial groups and investment funds)  |
| 2010-2015 | Transdev (CDC) – people transportation | Chief Officer in charge of financial operations  |
| 2007-2010 | LaRoche Industries Inc – Chemistry  | Business Development Director Europe  |
| 2003-2007 | Clinvest - Investment Banking | Consultant in M&A |
| 2000-2003 | Crédit Lyonnais – Investment Banking | Financial Analyst |
| 1995-2000 | Institut Français du Pétrole – R&D | Engineering |

*Targeted companies profile:*

* Holding with diversified portfolio with a revenue between 100 and 1.000M€
* Build-up strategy and international development
* BtoB – tech companies
* LBO

*Targeted industries & companies:*

* Engineering companies, Transport, Energy, Environment,

Technip, Assystem, Bolloré, SIIF Energies...

Veolia Water, Vinci Energies, Spie, INEO...

Rubis, Paprec, Seche Environnement, Anthea...

* Sea transportation, offshore oil extraction,

Bourbon, CMA-CGM, Louis Dreyfus, MSC...