

## How to access to French middle size companies (ETI) ? (ETI = Entreprises de Taille intermédiaire)

Context :

ETI represent a very dynamic sector of the French industry and consequently a place to find a job information to facilitate this access.

### Below a list of resources

1- BPI France a. Proposes several Companies directories (free access) i. [Annuaire des ETI accompagnées en Capital par BPI France](#)

- [2018 investments by BPI](#)
- [List of successful Startups](#)
- Candidates can submit their applications to BPI who in-turn will redirect the CVs to startups

2- Information and training available at the “BNF” (Bibliothèque Nationale de France)

2.1. Training every Thursday from 11:00 am till 1pm Location : BNF Mitterand Free access

- [http://www.bnf.fr/fr/la\\_bnf/visites\\_ateliers\\_pour\\_professionnels/s.recherche\\_emploi.html?firt\\_Art=oui](http://www.bnf.fr/fr/la_bnf/visites_ateliers_pour_professionnels/s.recherche_emploi.html?firt_Art=oui)
- <http://bnf.libguides.com/entreprise/infoentreprises>

2.2 Présentation documentation department BNF : PRISME

- [http://www.bnf.fr/fr/collections\\_et\\_services/droit\\_economie\\_politique/a.monde\\_entreprise.html](http://www.bnf.fr/fr/collections_et_services/droit_economie_politique/a.monde_entreprise.html)

3. French Startups :

- Welcome to the Jungle: <https://www.welcometothejungle.co/fr>
- The Family: follow them on Fb for the most recent events
- BPI Hub: <https://blog.lehub.bpifrance.fr/>
- Crunchbase: <https://www.crunchbase.com/search-home>
  - Accelerators
  - Investors
  - PE firms

4. Small consulting companies: Consultor

- <https://www.consultor.fr/>

## **List of relevant investment firms for INSEADers in Paris**

### **Private Equity**

- Ardian
- PAI Partners
- Eurazeo
- Cinven
- Astorg
- 3i
- Advent
- Apax Partners
- Argos Wityu
- Bridgepoint
- Chequers
- Capzantine
- Creadev
- Cathay Capital
- IK Investment Partners
- L Catterton
- Latour Capital
- Montefiore Investment
- Sagard
- Sparex
- TCR Capital

### **Family Office**

- Thetys (Bettancourt/L'Oréal)
- Unigrains (Bongrain)
- Florac
- Dentressangle Initiatives
- Creadev (Mulliez/Auchan)

### **Venture Capital**

- Idinvest
- Cathay Innovation
- 360 Ventures
- Xange
- Partech