

 INSEAD
 The Business School

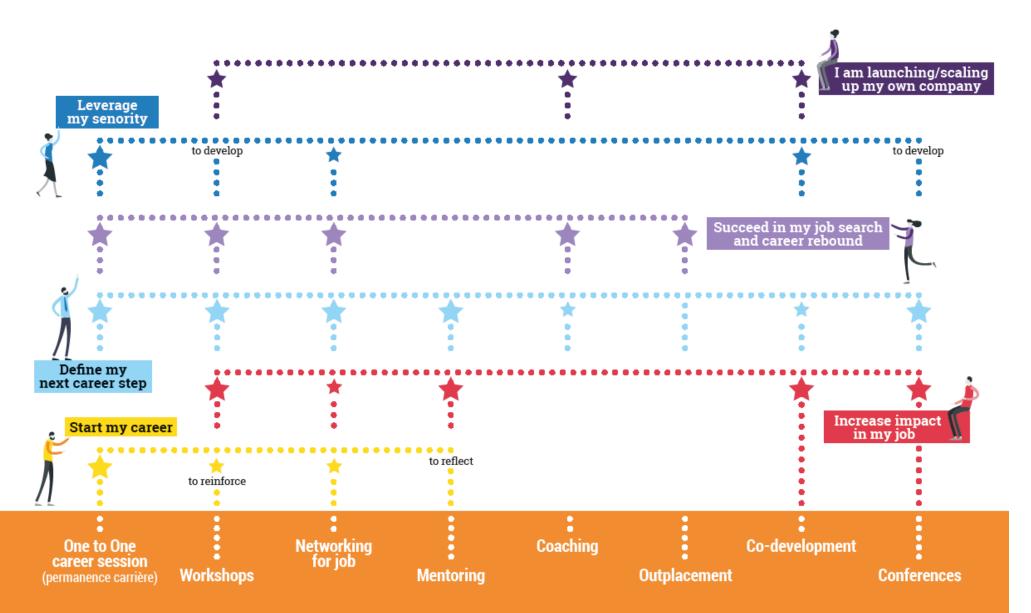
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# **Career Activities**

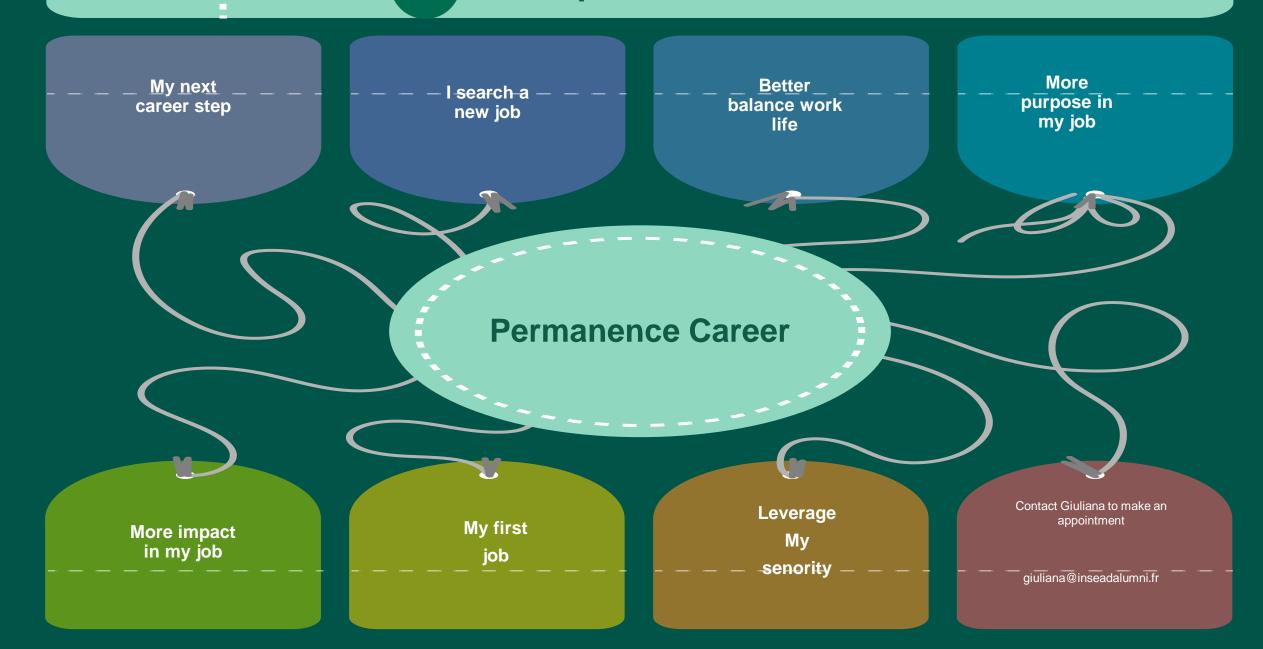
Open House 03/02/2020



### **CAREER JOURNEY**



### INSEAD The Business School Speak to an Advisor





Workshop in which people come to build new professional steps by sharing their professional network

Contact dana.patrichi@capreapartner.com



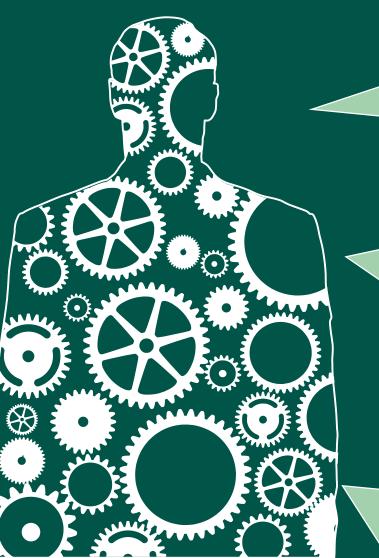


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# **Career Workshops**

- 25+ workshops offered throughout the year; 10+ delivered every month
- Meets your professional development needs at every stage of your career, whether in a job or looking for a job
- Facilitated by experienced professionals and consultants
- Organized around 3 themes:
  - Job Search
  - Career Development
  - Leadership Development
- An opportunity for networking!

Contact: Giuliana Dario giuliana@inseadalumni.fr Tel. +33(0)1 42 12 09 01



#### Job Search

- Réussir ses entretiens de recrutement
- Trouver le bon job grâce à son réseau
- Trucs et astuces pour dynamiser sa recherche

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- LinkedIn : Boostez votre carrière
- LinkedIn / Alumni / Networking : le trio gagnant

#### **Career Development**

- Image professionnelle
- Soyez leader dès la première minute
- Trouver sa voie
- Bien négocier son départ
- Intelligence Relationnelle
- Profitez des vœux pour relancer votre réseau
- Soyez leader dès la première minute

#### Leadership Development

- Mieux se connaître, mieux connaître les autres pour réussir son projet professionnel (MBTI)
- Développez votre Self-Esteem avec l'Élément
- Découverte de la pratique de « Mindfulness » ou pleine conscience
- Working effectively in a French Cultural Environment *NEW IN ENGLISH*
- Public Speaking workshop: develop your "Speaking Utility Vehicle" - NEW IN ENGLISH
- Talk Lean with Simplicity and Authenticity and Gain Productivity *NEW IN ENGLISH*
- Pitching yourself NEW IN ENGLISH

# **Mentoring Program**

Wishing to benefit from the guidance, advice and support from a fellow alumnus/alumna in relation to professional questions or challenges?

Mentor partners with the Mentee to

- Fully apprehend her/his current role
- Realize his/her potential
- Foster personal and professional development

Contact :

- Claude Perol : claude.perol@wanadoo.fr 06 08 17 42 67 and AntoineTirard : <u>antoine@tirard.net</u>, 07 86 50 38 03
- Giuliana Dario, giuliana@inseadalumni.fr, 01 42 12 09 01
- More information on: <u>https://blogs.insead.edu/france-iaa/careers/mentoring-program</u>



### Career Coaching

Professional career coaching delivered by a trusted coach from the INSEAD community at an affordable price

- 1. Career objectives
- 2. Search strategy
- 3. Practicing
- 4. Networking
- 5. Interviewing

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Find a next job? Overcome a

career crisis?

1

7 - 8 coaching sessions over 3 – 10 month

- Sign-up to a "Permanence Carrière" session to confirm coaching is adapted to your needs
- Select a coach from the list of available coaches and arranges a meeting
- Have a discovery session with your chosen coach (no charge), confirm your agreement to start the coaching
- Price: IAAF administrative fee (50€) + coach's fee based on coach's rates (IAAF recommends 150-200€ hourly rate)

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## Outplacement Program Finding your next job



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#### Program structure

• 12 weeks program

- 6 sessions run with a coach
- 6 sessions dedicated to group work
- 2 one-to-one sessions with the coach

Identify realistic professional targets

Establish research strategies for each targets

Activate your professional network

Master different aspects of recruitment communication: CV, cover letters, use of social networks, headhunters, etc.

Elevator pitch

Salary negotiation

Final decisions on job offers

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https://blogs.insead.edu/franceiaa/careers/seminaire-outplacement/

### **Codev** Facing a new challenge ?







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6 INSEAD Alumni members Starting something NEW!

Learning from each other Facilitated by Anne Rapp 06 81 46 71 68

- Entrepreneurs
- Managers
- Leaders

- Joining a new organization
- Starting a new project/ transformation
- A series of 6 sessions of sharing, supporting, exchanging and growing together!
- Step 1: Prescription followed
- Step 2: 15 minutes one to one conversation with Anne

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# INSEAD Alumni Career Development CDC on the web

Career **New On-Line Development** tool: GeniusMesh Website & AlumniExtra Resources Webinar Libary CareerGlobe via Alumni **MyINSEAD** Experience Videos **MBA-exchange** Webinars **Premium** CDC WP & **Services** Life Long Learning

Contact wpcareer@insead.edu The Business School for the World®

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# ...and a series of top level conferences

- Leadership and Digitalization
- Transition Management